

**Table D**  
**2004 Utah Market Share Report**  
**FRATERNAL LIFE INSURANCE**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Thrivent Financial For Lutherans	68.26%	\$2,479,197
2	Knights Of Columbus	14.65%	\$532,227
3	Independent Order Of Foresters Us Br	10.16%	\$369,129
4	Modern Woodmen Of Amer	2.83%	\$102,715
5	Woodmen World Life Ins Soc	1.72%	\$62,603
6	Royal Neighbors Of Amer	0.50%	\$18,054
7	Croatian Fraternal Union Of Amer	0.50%	\$18,007
8	Woodmen World Assur Life Assn	0.47%	\$17,247
9	Slovene Natl Benefit Society	0.45%	\$16,303
10	United States Ltr Carriers Mut Ben	0.17%	\$6,079
11	Sons Of Norway	0.14%	\$4,997
12	Wsa Fraternal Life	0.12%	\$4,277
13	American Fraternal Union	<u>0.03%</u>	<u>\$1,111</u>
<b>TOTAL FOR TOP 13 RANKED INSURERS</b>		<b>100.00%</b>	<b>\$3,631,946</b>
<b>TOTAL FOR ALL 13 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$3,631,946</b>